

Mr Wayne Lambert  
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EN1 1TH  
United Kingdom

Proposal Reference: QT3079-2  
Checked by: SW  
08 December 2020

Dear Wayne,

## PROPOSAL FOR CROSS-HIRE OF DUSTLAYER

Thank you for your enquiry for a mobile dust suppression solution.

<b>Avoid risks to your operations</b>	<ul style="list-style-type: none"><li>✓ Proven effectiveness at controlling site dust emissions, mitigating the risk of regulator fines, interrupted operations, site closure and reputational damage.</li><li>✓ Mobile unit which is easily deployable to respond quickly to issues as they arise.</li><li>✓ Self-contained unit with onboard power and water supply, avoiding the need for power cable and water pipeline distribution around your site, and the associated safety and damage risks</li><li>✓ Proven to effectively suppress dust without creating hazardous heavy wetting due to the finely atomised high-pressure spray and the elevation of the nozzles above the ground surface</li><li>✓ Not reliant on fan dispersion which induces air movement and can exacerbate dust stir-up.</li></ul>
<b>Save operating and investment costs</b>	<ul style="list-style-type: none"><li>✓ Mobile unit which can be relocated to the best position to reflect changing site needs or variable wind direction, avoiding the need for larger or multiple systems.</li><li>✓ Self-contained unit with onboard power and water supply, saving you the expense of running power and water supplies around your site.</li><li>✓ Available for hire, saving you asset investment costs for infrequent or short-term requirements.</li></ul>

Thanks again for giving us the opportunity to quote for this requirement.

Yours sincerely,



Giles Bennett  
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## 1 PRICING SUMMARY

Cross-hire of 1x DustLayer mobile dust suppression unit. The extent of the scope is detailed in section 7 – DIVISION OF RESPONSIBILITY

### Hire Rates

PRODUCT CODE	DESCRIPTION	HIRE RATE PER WEEK OR PART THEREOF
CNDLAYCR	DustLayer Cross Hire The DustLayer consists of a highway-tow trailer, mounted with a 1,100 litre bowser unit complete with diesel engine, pump, and a folding galvanised steel mast supporting 3x high-volume (up to 5lpm), high pressure jet nozzles. Mast height when erected is 4.5m.	£240.00

\*If actual hire is less than the minimum hire period ordered, Corgin reserve the right to re-invoice hire charges at the correct rate.

### Options

PRODUCT CODE	DESCRIPTION	TOTAL PRICE
CNOMTBAL	Ball Head Trailer Hitch	Included
CNOMTEYE	Towing Eye Trailer Hitch Upgrade	£40.00

### Delivery and Collection

PRODUCT CODE	DESCRIPTION	TOTAL PRICE
CNDELOFL	Preparation, delivery* and offloading of 1x DustLayer unit to SE5	£385.00
CNCOLLDG	Offhire, collection* and loading of 1x DustLayer unit from SE5	£385.00

\*FORS (Fleet Operator Recognition Scheme) delivery/collection quoted on request

## 2 COMMERCIAL TERMS

<b>Payment Terms</b>	<p>If you wish to place an order and don't currently have an account with Corgin, please complete our <a href="#">Customer Registration Form</a> and return to <a href="mailto:accounts@corgin.co.uk">accounts@corgin.co.uk</a> promptly, so that we can set up your company details on our system and confirm your credit status:</p> <p>If credit is approved, the initial order value will be payable up front, and the ongoing hire will be invoiced monthly in advance thereafter, with all invoices payable strictly within 30 days of the invoice date. Any unused hire will be credited on completion of the offhire and collection process.</p> <p>If credit is not approved, then all invoices will be payable on a proforma basis ie. the initial order value will be payable up front, and the ongoing hire will be payable monthly thereafter in advance of each new hire period. Any unused hire will be credited and refunded to you on completion of the offhire and collection process.</p> <p>All prices exclude VAT.</p>
<b>Validity</b>	<p>This proposal is valid for 30 days and is subject to Corgin's <a href="#">Terms and Conditions</a> and <a href="#">Terms and Conditions of Hire</a>. Acceptance of this proposal is deemed acceptance of these <a href="#">Terms and Conditions</a>. Additional charges to cover risk may apply if client's terms and conditions are required to prevail.</p>
<b>Lead Time</b>	<p>Subject to availability, the anticipated lead time is 1-3 days after receipt of order.</p>
<b>Hire Policies</b>	<p><b>Hire Periods</b></p> <ul style="list-style-type: none"> <li>The anticipated minimum hire period should be stated at the time of order to assist us with the management of our hire fleet and to enable us to establish the correct rate for invoicing purposes. In the event that the hire equipment is not off-hired at the end of this period, invoicing will continue at the same hire rate as agreed previously unless re-negotiated on request. If the actual hire period is less than the agreed minimum hire period, any hire charges invoiced at the incorrect rate will be credited and re-invoiced at the correct rate.</li> <li>Weekends are included in a normal week's hire period. For example, hire will start from Saturday if equipment is delivered on a Friday PM</li> </ul> <p><b>Hire Start Dates</b></p> <ul style="list-style-type: none"> <li>Customer collection of hire equipment: on the date of collection from Corgin premises</li> <li>Corgin AM delivery of hire equipment: on the date of delivery, or attempted delivery if delivery is refused, cancelled, delayed or aborted through no fault of Corgin or its agents</li> <li>Corgin PM delivery of hire equipment: on the next date after delivery, or attempted delivery if delivery is refused, cancelled, delayed or aborted through no fault of Corgin or its agents</li> <li>Corgin installation of hire equipment: on whichever is the sooner of the date of substantial completion of the installation or, if delivery or installation is refused, cancelled, delayed or aborted through no fault of Corgin or its agents, then the date of attempted installation or delivery to site.</li> </ul> <p><b>Hire End Dates</b></p> <ul style="list-style-type: none"> <li>Customer return of hire equipment: on the date of receipt back at Corgin premises</li> <li>The later of the date on which the equipment is off-hired or readily available for collection if the company is instructed to collect the equipment</li> <li>The collection charge will be multiplied per additional collection required, e.g. where multiple hired units are offhired separately</li> <li>Corgin de-installation and collection of installed hire equipment: on whichever is the sooner of the date of collection or 7 days after commencement of the off-hire notice period, subject to the following:</li> <li>A 7 day off-hire notice period is required to allow time for arranging de-installation and/or transport and submitting RAMS for approval       <ul style="list-style-type: none"> <li>Full RAMS approval and any other applicable permits must be received within 48 hours of submission</li> <li>Hire equipment must be accessible for de-installation and collection</li> <li>If de-installation and collection is refused, cancelled, delayed or aborted through no fault of Corgin or its agents, or if insufficient off-hire notice is given, then Corgin reserve the right to continue the hire and charge accordingly until the above conditions are met</li> </ul> </li> </ul> <p><b>Temporary Cessation of Hire</b></p> <ul style="list-style-type: none"> <li>Corgin do not offer a 'suspension of hire' facility in the event that works on site are suspended while Corgin equipment is on hire. In any such an event the hire equipment will need to be off-hired and re-hired as required, with all transport costs payable by the client unless otherwise agreed with Corgin.</li> </ul> <p><b>General</b></p> <ul style="list-style-type: none"> <li>If delivery, installation, de-installation or collection is refused, cancelled, delayed or aborted through no fault of Corgin or its agents, Corgin reserve the right to charge the client accordingly</li> <li>Where multiple hired units are offhired at different times, the offhire, collection and loading charge will apply</li> <li>Where offloading and loading is defined as the client's responsibility in the Division of Responsibilities herewith and the lack of ready availability thereof leads to refused, cancelled, delayed or aborted delivery, Corgin reserve the right to charge the client accordingly</li> <li>If Corgin supply equipment cross-hired from another supplier, then the original supplier's policy on hire dates will take precedence in the event of any conflict with the above</li> <li>Where hire equipment is lost, stolen or damaged beyond economic repair, we reserve the right to continue charging hire at the prevailing rate until the hire equipment is paid for in full</li> <li>Where hire equipment is returned with damage that requires rectification prior to being available again for hire, we reserve the right to continue charging hire at the prevailing rate until the cost of rectification is paid for in full</li> </ul>
<b>Carriage for Consumable Products</b>	<p>Standard rates for palletized transport are currently £65.00 +VAT for a quarter of a pallet (6x 25 l drums), £67.00 +VAT for half a pallet (12x 25l drums) or £75.00 +VAT for a full pallet (24x 25l drums or 1x 1000l IBC). Next-day palletized deliveries are also available, price on application. If individual drums or other equipment is ordered, next day courier charge is £10.00 +VAT for initial item and £9.00 +VAT per item thereafter (up to a total of 5x 25 litre drums).</p>

### 3 CONSUMABLE PRODUCTS

Corgin recommend the use of ReFresh dust suppressant products through their systems for best results and to maintain validity of guarantees. ReFresh products are formulated from surface-active agents and/or other dust-suppressing ingredients. When diluted in water and distributed as a finely atomised spray, ReFresh products lower the surface tension of the atomised droplets to rapidly absorb dust particles on contact. Dust is encapsulated in the surfactant matrix, while the atomised droplets which are slightly denser than air, gravitate and biodegrade naturally where they fall. ReFresh products are safe, non-toxic and non-flammable.

ReFresh products are typically used at dilutions between 1:200 and 1:100 (0.5-1.0%) depending on site requirements. The cost of supply of dust suppressant can be quoted on request or incorporated into a CarePlan Subscription.

PRODUCT	PRODUCT CODE	PACK SIZE	PRICE/LITRE	PRICE
ReFresh Prime – Dust & Odour Suppressant	CN50025D	Single drum (1 x 25 litre drum)	£3.96	£99.00
	CN50025Q	Quarter pallet (6 x 25 litre drums)	£3.76	£564.00
	CN50025H	Half pallet (12 x 25 litre drums)	£3.28	£984.00
	CN50025P	Full pallet (24 x 25 litre drums)	£2.96	£1,776.00
	CN500IBC	Single IBC (1 x 1000 litre IBC)	£2.40	£2,400.00



Corgin ReFresh supplied in 25-litre drums

## 4 PROJECT PORTFOLIO

Some clients who have selected the DustLayer:

- Alans Skip Hire – Wrexham
- Hydrock Contracting Ltd – Bristol and Cardington
- J Murphy & Sons – Southwark
- O’Keefe Construction Ltd – London
- RWE Generation UK Plc – Aberthaw Power Station
- Sims Metal Management Ltd
- SITA UK – Tees Valley EFW
- SRC Aggregates – Great Dunmow
- Tudor Griffiths Ltd – Ellesmere
- UPM – Shotton Paper





## 5 ACCREDITATIONS

Corgin recognise the importance of consistent quality, the need to promote a safe and sustainable environment, corporate responsibility, and the need for rigorous compliance with government health, safety and environmental legislation. This is reflected by in a number of accreditations and registrations held by Corgin:



## 6 SCOPE AND DIVISION OF RESPONSIBILITY

ITEM	CORGIN	CLIENT	EXCLUDED*	COMMENTS
DustLayer	✓			As described in section 2 PRICING SUMMARY
Operation and Maintenance Manual	✓			In English language
Delivery	✓			Subject to safe, uninterrupted and unobstructed access.
Collection	✓			Subject to safe, uninterrupted and unobstructed access
Offloading	✓			Unless agreed to the contrary. Up to 1 hour allowed - additional waiting time is chargeable.
Loading	✓			Unless agreed to the contrary. Up to 1 hour allowed - additional waiting time is chargeable.
Driver induction			✓	
Set up on site			✓	
Take down on site			✓	
Service and maintenance of equipment		✓		
Legionella testing and disinfection		✓		Recommended at least biannually depending on your usage-specific risk assessment.
Training	✓			Basic equipment familiarisation and operator training on-site during delivery attendance. If comprehensive or desk-based training is required, this can be quoted separately
Decontamination of equipment		✓		Corgin reserve the right to charge a decontamination fee of £84 if hire equipment is returned in a contaminated or dirty state
Equipment for safe and efficient offloading/loading		✓		
Hardstanding for delivery/collection and offloading/loading		✓		
Site storage		✓		
Site security		✓		
Protection of equipment / works from damage or loss		✓		
Insurance to full reinstatement value		✓		



Water supply	✓		To match or exceed specified flow/capacity.
Identification and notification of any contamination or other hazards, including asbestos	✓		
Liability for delivery delays beyond the control of Corgin or the Client		✓	
Aborted delivery	✓		
Additional costs	✓		Where our drivers or contractors are required to incur costs that are outside of the agreed scope for the purpose of job continuity whilst on site, then we will provide an estimate of these additional costs as soon as possible by means of an Early Warning Notice. We reserve the right to invoice such costs, substantiated by supplier invoices, timesheets or similar, on a cost +10% basis. Maintaining continuity on the job in this way will avoid the more significant costs and delays associated with discontinuous attendance, rescheduling labour, extra travel, off-hiring and re-hiring access equipment, etc.
Spare parts		✓	
Fuel	✓		Initial 5 litres of fuel supplied.
Dust suppressant		✓	

\* Items in the Excluded column are not normally required by Corgin to fulfil their scope. If any of these items are required or specified by the client, Corgin may be able to provide prices on request, failing which they must be provided by the client.

## 7 PROPOSAL ACCEPTANCE

I accept this proposal and would like you to fast-track arrangements for its implementation.

<b>OPTIONS</b>	Please circle relevant options on the Commercial Details page above and then return both pages by email.
<b>ORDER NUMBER</b>	
<b>SIGNED</b>	
<b>PRINT NAME</b>	
<b>POSITION</b>	
<b>COMPANY</b>	Travis Perkins
<b>SUPPLIER NUMBER</b>	

Once signed, please email this form to [sales@corgin.co.uk](mailto:sales@corgin.co.uk)

On receipt of this form Corgin will:

- Send you an Order Confirmation
- Send you a Customer Registration Form, if applicable
- Arrange a site visit, if applicable
- Contact you to finalise technical details
- Agree on a delivery date

Thank you for entrusting this project to Corgin Ltd. We very much look forward to working with you.

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